

**VISION  
ZAMBIA**

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*Friends Helping Friends*

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# **ANNUAL REPORT**

**31st Dec 2014 – 31st Dec 2015**

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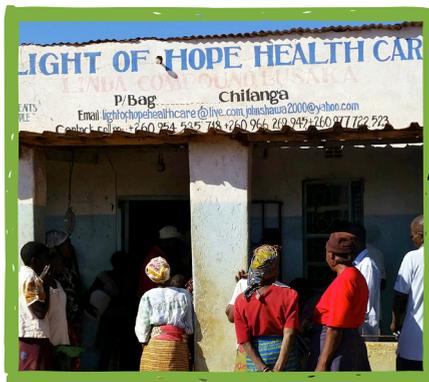
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The full Trustees' Statutory Annual Report has been prepared to meet the requirements of the Charities Commission. It is available on request or from the website:

**[WWW.VISIONZAMBIA.CO.UK](http://WWW.VISIONZAMBIA.CO.UK)**

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Welcome to the fourth VisionZambia annual report celebrating our work during the year 2015 and looking forward to 2016. We would like to take this opportunity to thank our many supporters and donors and to recognise the dedicated work of our trustees.





*Friends Helping Friends*

## STATEMENT FROM THE CHAIRPERSON

Our aim at VisionZambia is to identify practical, sustainable and achievable solutions to some of the problems that exist in Linda near Lusaka, and to implement them to the best of our ability.

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*In Africa they say, 'If you want to go fast, go alone. if you want to go far, go together.' We want to go far, and we want to go together. Thank you for all your support and encouragement on the way!*

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The success of this aim depends entirely on the relationships we develop with the people of Linda and with our supporters. I hope this report gives a picture of the connections we have continued in 2015, and shows how your friendship and support for the community of Linda gives hope and joy to the people there.

The biggest and most heartening leap in 2015 was the turnaround at Linda Open Community School. New headteacher, Doreen Nzila, has a vision to build a centre of excellence as well as maintaining the support for vulnerable children and orphans. She made a running start when she took over in June 2015; VisionZambia donated books, teacher grants and maintenance funds, and we are confident that our partnership with her will continue to benefit the community.

We also got the good news that the inpatient ward at Mother of Mercy Hospice would reopen in January 2016. VisionZambia has kept the ARV clinic open for outpatients for the last two years by paying vital wages, and we celebrated with Sister Jeremia that her faith, and ours, was to be rewarded.

There were the usual challenges for the team to face during 2015. Finding time for regular visits, dodging power cuts, chasing reports, and joining hearts and minds can be frustrating. But we know that some projects, like relationships, need a long view and a greater commitment.

*Best wishes, Sue Allen*

# VISIONZAMBIA TRUSTEES

**SUSAN ALLEN  
(CHAIRPERSON)**



Sue was born in London but was brought up in Sri Lanka and Washington, as her father was involved in international development as an economist. After a career in educational publishing and teaching history in secondary schools, Sue became a trainer with Psychology of Vision. She is especially drawn to supporting Linda Open Community School and the women's groups.

**PATRICIA  
CAMPBELL-PARKER**



Patricia was born in Kingston, Jamaica and came to the UK in the early 1960s. She trained as a nurse then switched careers to become an air stewardess, which took her to Africa on many occasions. More recently, Patricia set up her own practice as a natural therapist. She is passionate about 'friends helping friends' working together to make life more comfortable for the Linda community.

**MIKE PARKER**



Mike has a background in the construction industry and runs his own building company in the UK. He has taken the lead in implementing the water projects that have brought clean water to Linda compound and overseeing construction projects such as the building of the Friends Helping Friends Community Centre.

### **JULIE WOOKEY**



Julie also has a nursing background and a training in psychology. She now helps her husband and son run their busy farm in Wiltshire, UK. Julie has been involved in supporting VisionZambia from the very beginning and is particularly interested in improving the psychological as well as the physical wellbeing of the community.

### **JEFF ALLEN**



Jeff was born in Kenya and has a passion for Africa. He has been a trainer with Psychology of Vision for over 25 years. With his wife Sue he is the author of several books and he lectures all over the world. Jeff was also closely involved in bringing clean water to Linda and is delighted to note the resulting profound drop in deaths from diseases born from dirty water.

### **COSSIE FINDLAY**



Cossie lives in Lusaka where she helps her husband Noble run a high profile auto parts company that has supported VisionZambia from its inception. As well as overseeing our projects on the ground, Cossie is also a trustee of the Mother of Mercy Hospice Trust, where VisionZambia supports the much-needed outpatient clinic with salaries and drugs.

# OUR STORY SO FAR

**VisionZambia was set up in 2001 by local champions in Zambia and a team of friends from the UK. The aim was to form a partnership between two countries and two communities for the betterment of both. In 2013 VisionZambia became a registered charity.**

VisionZambia is dedicated to working with communities in need in Zambia to help them prosper. At present we work with a large community in Linda Compound, near Lusaka. Approximately 35,000 people live in Linda and most are challenged by a lack of basic services including health care, education and access to water and sanitation. HIV is pervasive in this part of Africa and many children are orphaned at a young age by the disease or cared for by their elderly grandparents.

VisionZambia believes that it is important to work in partnership with the Linda community, so that both groups can develop and learn from the relationship.

## OUR MISSION:

VisionZambia is committed to building ongoing relationships with the Linda community in Zambia in regard to our charitable objectives, which are:

- the advancement of education and training
- the relief of poverty through income generating activities which are self-sustaining
- the preservation and protection of health

## OUR VISION:

VisionZambia believes it is important to devote our energies to ensuring communities in Zambia enjoy success and equality, whilst achieving their own aspirations and rediscovering the richness of their ancestral and cultural past.

## OUR PRINCIPLES:

VisionZambia was founded on the principles of Psychology of Vision. Many of our members and supporters are part of this community. Therefore we are committed to the following principles:

**Partnership and success** – when we are in partnership with others we are naturally successful because the dynamics of partnership, which are bonding, intimacy and balance, are also the dynamics of success.

**Effective communication** – the key to change and transformation is communication and transparency and we are committed to becoming more and more effective in all our communications with beneficiaries, donors and partners.

**Equality** – if we do not consider ourselves and others as equals we fall into the trap of sacrifice. There can only be love, sharing and support between equals.

**Integrity** – we value integrity, recognising its importance to us as individuals and as a group. It is through being honest in every aspect of our lives that we discover our true nature and the true nature of others.

**Service** – a contribution to bettering humanity is an important part of everyone's purpose. Service requires giving unconditionally.

## WHAT WE DO:

VisionZambia is a UK-based charity that fundraises in Europe, Canada, China and Malaysia as well as in the UK. The main source of our fundraising has traditionally been from individual donations and collections at Psychology of Vision workshops.

In the future we plan to widen our sources of funding through dedicated fundraising campaigns as well as applying to Trusts and Foundations for grants for our work in Linda Compound

## WORKING WITH OUR PARTNERS

The work that VisionZambia supports couldn't be achieved without our partners in Linda Community. These are the organisations that VisionZambia builds relationships with in order to support the wider community.

### LINDA OPEN COMMUNITY SCHOOL



In 2015 Linda Open Community School saw the arrival of a dynamic new headteacher, Doreen Nzila. She believes passionately that as well as being an inclusive place for orphans and vulnerable children it should also become a centre of academic excellence in the community, where parents are proud to send their children.

There is now a school council of 10 students who are consulted regularly, along with a parents' group (the PCSC) who meet once a month. The parents have access to a small garden where they grow food including coriander and maize and it has some avocado trees. This food will be sold to raise money for improvements to the school.

Doreen is determined to improve the school's low literacy rates and this year VisionZambia was able to support the school with 400 new textbooks across all age groups and subjects which will benefit 1,200 students.

### MOTHER OF MERCY HOSPICE



In 2015 VisionZambia continued its regular financial commitment towards staff salaries for the Mother of Mercy Hospice in Chilanga. Additionally a one-off payment of £2,000 was sent from a VisionZambia supporter so that a much-needed X-ray block could be completed. In 2016 the Hospice will be fundraising for the X-ray machine itself so that it can offer radiology services and in the future expand this to include ultrasound.

A new administration office has been built, old windows have been replaced and the in-patient wards have been painted with a view to their re-opening in January 2016.

The outpatient clinic that regularly treats over 2,600 people with with ARV treatment for HIV/AIDS continues to expand, as does the Guardian Angels Community School, which is situated in the grounds of the hospice.

## WOMEN'S GROUPS SAVINGS AND LOANS



We are currently working with six women's groups in Linda. In October we appointed a new Womens' Groups Savings and Loans trainer called Mainess Haminda who will support the groups and train them in the process of savings, opening bank accounts and taking out loans. All the women's groups were asked to open bank accounts by the end of December 2015.

### FIWAMINA ABANTU

This environmentally aware group recently took part in a Community Development day where 100 different women's groups gathered to explain their small business ventures to a group of judges. To their delight, Fiwamina Abantu won first prize for their 'green' briquettes made from agricultural waste, and for their feminine hygiene pads, which they want to make widely available to women who cannot afford manufactured products, and to women in prisons to prevent them from having to use newspaper.



### LUSAPILA

This successful group breed chickens to sell to the local community. They now have 65 chicks and are looking to expand further by asking VisionZambia to fund the building of a chicken house and run.



### LIGHT OF HOPE WOMEN'S GROUP

This group produces lovely rugs and they are delighted with the wool the trustees bring out with them when they visit. Like all the women's groups they also sell the bras we collect on a regular basis from supporters in the UK and Europe.



### TIYENDE PAMODZI

This group are making clothes from local chitange material and customizing shorts by adding funky edging and patches, which apparently are going down very well with the young boys. Their dream is to open a shop one day to sell their clothes and material.

## LIGHT OF HOPE HEALTHCARE



One in ten children in Zambia die before their fifth birthday, but in a community with few basic resources like Linda, these statistics are far higher. Most child deaths are due to malnutrition which drastically increases the risk of children getting pneumonia, diarrhoea or malaria. It is estimated that two out of three child deaths are preventable.

During 2015 VisionZambia provided bags of HEPS (High Energy Protein Supplement) and mealie meal which are staples for under-fives to help them improve their nutritional intake.

Light of Hope was created by local Linda resident John Shawa who has become a valuable partner for VisionZambia. During 2015 John continued in his position as VisionZambia's local coordinator. John keeps in contact with our various partners, helps them with report writing and financial accounting, and reports regularly back to the UK team.

## FOOTBALL TEAMS BOYS AND GIRLS



The Light of Hope Health Care runs two football teams with support from VisionZambia - one for young women and one for young men. Both teams play in local leagues with growing success. This motivates and encourages young people, keeping them away from drink, drugs and gangs. Over 500 supporters regularly attend the matches which helps to build community cohesion.

## WATER PROJECT ZONE 8



The Zone 8 water project now has two boreholes with hand pumps, which deliver clean water to around 5,000 people and a pump house and caretaker's accommodation. In 2015 VisionZambia helped with the construction of a wall around the plot to help with security and toilets.

Having access to clean water with reliable hand pumps makes domestic life much easier for Zambians - especially for the women. Secondary impacts reported by the Linda community include a reduction in instances of violence against women as they no longer put themselves at risk by walking miles to collect water for their families and they also find it easier to prepare meals on time.

Photo credit: Marissa Findlay



# STRUCTURE, GOVERNANCE AND MANAGEMENT

## ABOUT US

VisionZambia has one part time member of staff who acts as the UK Project Manager, one member of staff in Zambia and six trustees. VisionZambia's registered address is in Wiltshire because the founding organisation of VisionZambia, VisionWorks Life Skills Ltd, is registered in Wiltshire at the same address.

Five trustees of VisionZambia live in the UK and one in Zambia. We have a strong focus on our accountability and that of our partner organisations.

Representatives of VisionZambia visit our partners in Linda Compound three times a year as close as possible to January, May and September. These visits are to gain information from our partners about the progress of their projects and the effects on the wider community. VisionZambia also collects new funding requests at this time. Partners must deliver accounts on the grants provided before new finance can be distributed.

When VisionZambia trustees visit Zambia they donate their time but their expenses are paid by the charity.

After the visits the VisionZambia team and trustees meet in the UK to report back on the progress of our projects and partnerships and agree on future funding plans. We put our relationships with our partners at the core of our activities and place a high value on engaging, communicating and spending time with them.



*Friends Helping Friends*

## LOOKING FORWARD - OUR FIVE YEAR PLAN

**VisionZambia is excited about the next five years. We have secured funding that will have a real impact on the lives of the people living in Linda compound.**

During 2014 VisionZambia focused on making the charity more accountable. This continued into 2015 and we also developed new partnerships as well as consolidating our relationships with key partners like Linda Open Community School, Light of Hope Health Care and Mother of Mercy Hospice. Both the Trustees and VisionZambia employees are passionate about ensuring we are responsible and accountable to our donors and that donations are used effectively.

**To complete our aims we have five key areas of development:**

1. To support our women's groups to grow and develop in a sustainable way for the benefit of the wider community
2. To maintain our provision of basic health care for the elderly and under-fives
3. To support access to education for the most vulnerable students
4. To ensure Linda Open Community School delivers high-quality education that will encourage pupils to attend school for longer.
5. To work to ensure our income generating projects are sustainable so that we can introduce match funding wherever suitable.

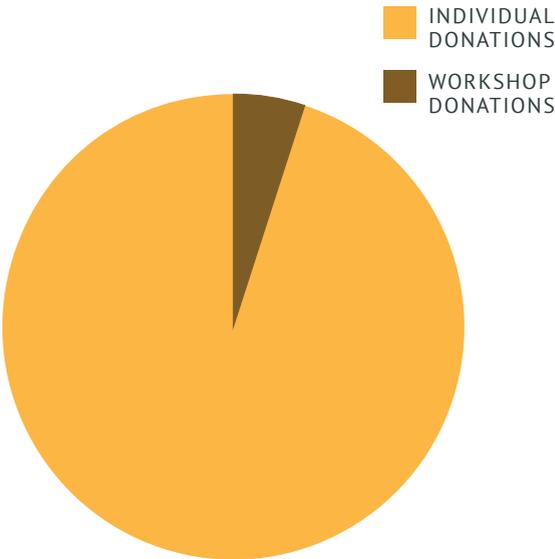
**For our work in the UK we also have five key strategic goals. These include:**

1. Building our supporter base in the UK and worldwide to increase individual donations that are supported by Gift Aid.
2. Increasing our accountability and transparency to donors and beneficiaries through site visits and regular reports from our projects.
3. Creating partnerships with other organisations for the benefit of the Linda community.
4. Gaining baseline data in order to measure our impact in Linda Compound and developing key performance indicators to measure our progress
5. Maintaining good communication with our beneficiaries and friends in Zambia through regular updates on social media and on our website.

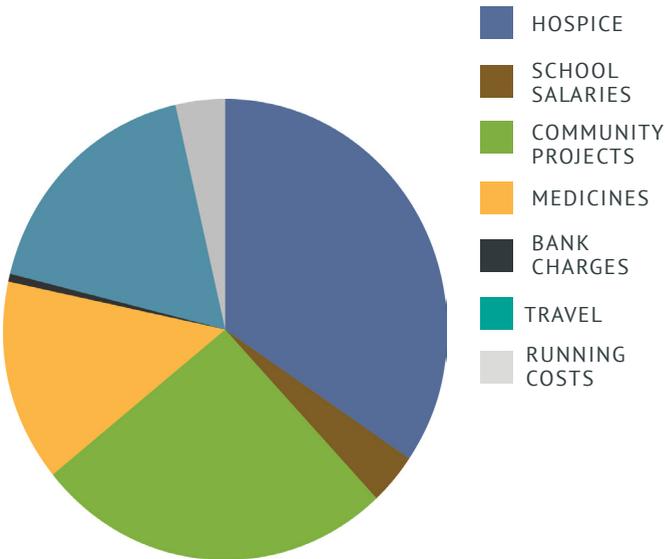
# FINANCIAL REVIEW

## Overview of income and expenditure from 31st December 2015 to 31st of December 2015

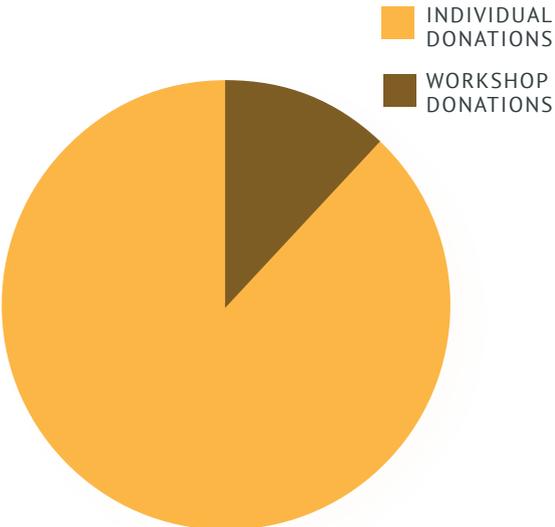
### 2015 INCOME



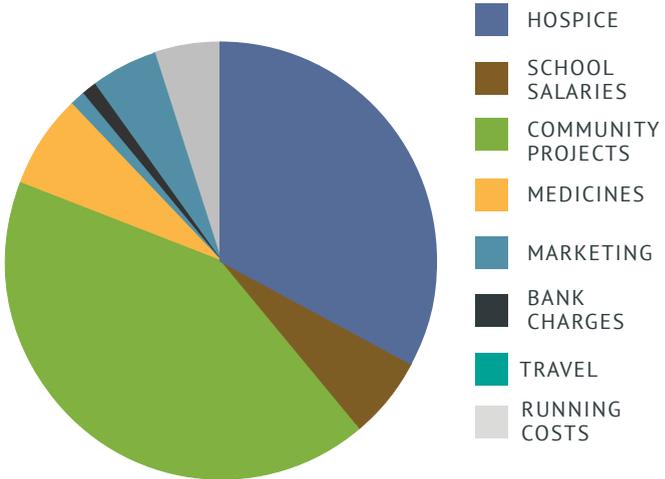
### 2015 EXPENDITURE



### 2014 INCOME



### 2014 EXPENDITURE



## PRINCIPLE SOURCES OF FUNDRAISING

VisionZambia's principle sources of income in 2015 were:

- Individual donors
- Workshop donations.

Moving forward into 2016 and 2017 we would like to diversify our funding sources by applying to trusts and foundations, supporting fundraising events and reclaiming tax on individual donations.

2015	TO THE NEAREST £
Individual donations	109,718
Workshop donations	5,726

2014	TO THE NEAREST £
Individual donations	69,887
Workshop donations	9,631

## INVESTMENTS AND INVESTMENT POLICY

On the 6 July 2011 VisionZambia invested £150,000 through financial adviser Paul Scott of Strategic Financial Solutions. The Policy is with Aegon Scottish Equitable Management.

We took the decision to invest a percentage of funds so that there would be a return on some of the donations given to VisionZambia, and also to spread the funds instead of keeping them all in one bank account.

This amount is accessible at any time although we understand that the longer the investment the greater the return. On Dec 31, 2015 the value of this investment was £178,504.63.

[www.aegon.co.uk](http://www.aegon.co.uk)

Paul Scott

[info@sfs.uk.com](mailto:info@sfs.uk.com)

# STATEMENT OF TRUSTEES' RESPONSIBILITIES

The Trustees are responsible for preparing the trustees' annual report and the financial statements in accordance with applicable law and the United Kingdom Accounting Standards. The law applicable to charities in England and Wales requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources of the charity for that period. In preparing these financial statements the trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the charities SORP
- Make judgements and estimates that are reasonable and prudent
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 1993, the Charity (Accounts Report) Regulations 2008, and the trust deed. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. The trustees are responsible for the maintenance and integrity of the charity and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

For our 2015 annual report we have not employed an independent auditor to report on our financial statements. This is not required by the charity commission at this point.

# ACCOUNTS

Period start date: 1/1/2015 | Period end date: 12/31/2015

## RECEIPTS AND PAYMENTS

	UNRESTRICTED FUNDS	RESTRICTED FUNDS	ENDOWMENT FUNDS	TOTAL FUNDS	2014
	to the nearest £	to the nearest £	to the nearest £		
<b>RECEIPTS</b>					
Donations	109,718	-	-	109,718	69,887
Workshop Donations	5,726	-	-	5,726	9,631
<b>SUBTOTAL (GROSS INCOME FOR AR)</b>	<b>115,444</b>			<b>115,444</b>	<b>79,518</b>
<b>ASSET AND INVESTMENT SALES</b>					
<b>TOTAL RECEIPTS</b>	<b>115,444</b>			<b>115,444</b>	
<b>PAYMENTS</b>					
Travel expenses	16,857	-	-	16,857	5,926
Staff costs	3,370	-	-	3,370	6,181
Community projects	25,552	-	-	25,552	59,974
Mother of Mercy Hospice	33,561	-	-	33,561	45,037
School salaries	-	-	-	-	1,000
School projects	3,025	-	-	3,025	3,077
Medicines	13,747	-	-	13,747	18,561
Bank charges	526	-	-	526	632
Website / marketing expenses	40	-	-	40	90
Other expenses	-	-	-	-	718
<b>SUB TOTAL</b>	<b>96,678</b>			<b>96,678</b>	<b>141,196</b>
Investment	-	-	-	-	
<b>SUB TOTAL</b>					
<b>TOTAL PAYMENTS</b>	<b>96,678</b>			<b>96,678</b>	<b>141,196</b>
<b>NET OF RECEIPTS/ (PAYMENTS)</b>	<b>18,766</b>			<b>18,766</b>	<b>61,678</b>
<b>CASH FUNDS LAST YEAR END</b>	<b>119,448</b>			<b>119,448</b>	<b>181,126</b>
<b>CASH FUNDS THIS YEAR END</b>	<b>138,214</b>			<b>138,214</b>	<b>119,448</b>

## STATEMENT OF ASSETS AND LIABILITIES AT THE END OF THE PERIOD

DETAILS	UNRESTRICTED FUNDS	RESTRICTED FUNDS	ENDOWMENT FUNDS
	to the nearest £	to the nearest £	to the nearest £
CURRENT ACCOUNT	134,376	-	-
CURRENT ACCOUNT IN ZAMBIA	3,838		
TOTAL CASH FUNDS	138,214	-	-
INVESTMENT	178,504		
(AGREE BALANCES WITH RECEIPTS AND PAYMENTS ACCOUNT(S))	OK	OK	OK







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