



**VISION
ZAMBIA**

Friends Helping Friends

ANNUAL REPORT

1st Jan 2020 – 31st Dec 2020

The full Trustees' Statutory Annual Report has been prepared to meet the requirements of the Charities Commission. It is available on request or from our website:

WWW.VISIONZAMBIA.CO.UK

Welcome to the ninth VisionZambia annual report celebrating our work during the year 2020 and looking forward to 2021. We would like to take this opportunity to thank our many supporters and donors and to recognise the dedicated work of our trustees.





Friends Helping Friends

STATEMENT FROM THE CHAIRPERSON

As trustees, our central commitment is to identify practical, sustainable and achievable solutions to some of the problems faced by the community in Linda township near Lusaka, and to implement them to the best of our ability.

2020 was a year of many challenges for VisionZambia, as it was globally, due to the Covid pandemic. The travel restrictions on international travel meant that there were no trustee visits to Zambia after February, and no workshops in China for Jeff which in turn impacted our fundraising ability. His Chinese students have been exceptionally generous to VisionZambia and enabled us to complete two secondary school blocks of altogether 6 classrooms over the last two years.

We met instead via phone and on zoom with our stakeholders in Lusaka, and kept in touch as best we could, mindful of the anxieties and adaptations everyone encountered. As I write now in 2021, Linda Community School is closed due to Covid and due to open in August.

But there were massive achievements as well. We are proud that VisionZambia was able to fund the secondary block of 4 classrooms, a staff room and staff toilets, which was completed at Linda Community School in September 2020. We celebrated the opening from afar, having watched the building progress over 4 months via video and WhatsApp.

This was in addition to our regular match-funding for the school, where we match parents' fees every term to enable the extra teachers and materials needed.

VisionZambia continued to support Mother of Mercy hospice with funds to pay up to 20 staff monthly. We have a long-standing relationship with this wonderful facility; Sister Jeremiah and her team offer a beacon of hope and light in the wider community, where hospitals and doctors are extremely scarce.

There was success too with the Group Savings and Loans village banking. A 3-day workshop attended by over 100 women brought greater clarity and confidence to the women's groups that are hugely empowering in Linda community.

We hope the uncertainties over Covid restrictions - which are hitting different countries at different times - will ease, and the geo-political situation will allow vaccinations to be more available worldwide. As things settle into a 'new normal', we plan to reassess how our resources can continue to support our stakeholders in Linda most effectively.

With heartfelt thanks to all our friends and donors,

INTRODUCTION TO VISIONZAMBIA TRUSTEES

**SUSAN ALLEN
(CHAIRPERSON)**



Susan was born in London but lived in Sri Lanka and Washington, as her father was involved in international development as an economist. After a career in educational publishing and teaching history in secondary schools, Sue became a trainer with Psychology of Vision. She is particularly drawn to supporting the Linda Open Community School and the women's groups.

JEFF ALLEN



Jeff was born in Kenya and has a passion for Africa. He has been a trainer with Psychology of Vision for over 25 years. With his wife Sue he is the author of several books, and he lectures all over the world. Jeff was also closely involved in bringing clean water to Linda and is delighted to note the resulting profound drop in deaths from diseases born from dirty water.

**PATRICIA
CAMPBELL-PARKER**



Patricia was born in Kingston, Jamaica and came to the UK in the early 1960s. She trained as a nurse then switched careers to become an air stewardess, which took her to Africa on many occasions. More recently, Patricia set up her own practice as a natural therapist. She is passionate about 'friends helping friends' to make life more comfortable for the Linda community.



GAIL JOHNSON, OBE

Gail was born in Gloucestershire and lived there for most of her life, moving to London in 2012. She retired from a long career in teaching in 2017; having started her career in the secondary sector, but for the last 18 years working in Early Years. She now runs an Early Years business in South London. She is passionate about supporting young families. Her love of Zambia began with an independent trip to the Mother

of Mercy Hospice and Health Centre in 2017, when she took educational resources for the teachers and children at the school next door. She also visited Linda Community School in April 2019 having learned about both the Hospice and the Linda community through VisionZambia.



RUTHIE ALEXANDER-MORGAN

Ruthie has mostly worked in education in the UK, specialising in emotional wellbeing and Mindfulness meditation. She is now teaching Mindfulness in a hospice in Wiltshire where she lives. She has been a volunteer with the Samaritans for many years, and feels passionately about providing support for young people around their emotional and mental health.



GEORGIA HORTON

Georgia is an artist with a passion for finding pattern in natural forms. Born and raised in Africa she has worked in Florence, Cape Town, Botswana and Zambia. She moved to London in 2003 and now runs a stone business with her partner Mark in Kent. She is interested in people being given the opportunity to learn creatively, appreciates ingenuity, sustainable systems and has a deep love for Africa, nature and people.



**SANDRA
NDONA KASONSO**

Sandra was born in Kitwe and raised in Lusaka. She is passionate about social entrepreneurship, educating less privileged children, and empowering women by providing a source of income through her social business, Magic Hands of Africa, or providing interest free loans to invest in their businesses. She works full time for an education technology company that uses technology to provide

quality education for primary school children.



Photo credit: Georgia Horton

OUR STORY SO FAR

VisionZambia was set up in 2001 by local supporters in Zambia and a team of friends from the UK and was registered as a charity in 2013. This partnership between two countries and two communities was created with the aim of enriching the lives of both.

VisionZambia is dedicated to working with communities in need in Zambia to help them prosper. At present we work with a large community in Linda, near Lusaka. Approximately 52,000 people live in Linda and most are challenged by a lack of basic services including health care, education and access to water and sanitation.

HIV and TB are pervasive in this part of Africa and many children are orphaned at a young age or cared for by their elderly grandparents.

VisionZambia believes that it is important to work in partnership with the Linda community, so that both groups can develop and learn from the relationship.

OUR MISSION:

VisionZambia is committed to building ongoing relationships with Linda community in Zambia in regard to our charitable objectives, which are:

- the advancement of education and training
- the relief of poverty through income generating activities which are self-sustaining
- the preservation and protection of health.

OUR VISION:

VisionZambia believes it is important to devote our energies to ensuring communities in Zambia enjoy success and equality, whilst achieving their own aspirations and rediscovering the richness of their ancestral and cultural past.

OUR PRINCIPLES:

VisionZambia was founded on the principles of Psychology of Vision. Many of our members and supporters are part of this community. Therefore we are committed to the following principles:

Partnership and success – when we are in partnership with others we are naturally successful because the dynamics of partnership, which are bonding, intimacy and balance, are also the dynamics of success.

Effective communication – the key to change and transformation is communication and transparency and we are committed to becoming increasingly effective in all our communications with beneficiaries, donors and partners.

Equality – If we do not consider ourselves and others as equals we fall into the trap of sacrifice. There can only be love, sharing and support between equals.

Integrity – we value integrity, recognising its importance to us as individuals and as a group. It is through being honest in every aspect of our lives that we discover our true nature and the true nature of others.

Service – A contribution to bettering humanity is an important part of everyone's purpose. Service requires giving unconditionally.

WHAT WE DO:

VisionZambia is a UK-based charity that raises funds in Europe, Canada, China and Malaysia as well as in the UK, to support its activities. The main source of our support has traditionally been from individual donors and attendees of Psychology of Vision, now Visionworks for Life workshops.

WORKING WITH OUR PARTNERS

VisionZambia continues to build on long-standing relationships with our partners and develop new links in Lusaka to support the wider community. These are the key organisations that we work with and highlights of their activities in 2020.

LINDA OPEN COMMUNITY SCHOOL



In 2020 VisionZambia funded a senior secondary classroom block which was completed in September, including new sanitary facilities, a new staffroom and an upgrade to the head teachers' office.

With overall enrolment increasing each year, the spacious new classroom block has provided a first time opportunity for many children to reach grade 12 and has met the criteria for physically distanced lessons.

Support from donors has seen further improvements including a home economics room, and further donations of text books, musical instruments, seats and desks.

Linda teachers are regarded as an important support for vulnerable families in the community, and staff at Linda School have remained highly motivated despite the challenges at hand. The new staffroom has provided teachers with a welcome space to prepare lessons and hold meetings.

Vision Zambia provides monthly allowances for some volunteer teachers, but with a growing reputation and more than 500 applications to Grade 1 for 2020, enrolment still has to be limited due to teacher shortages. In her report for 2020, Headmistress Nzila extends her heartfelt thanks to donors and sponsors. Her appeal to the government for more teachers is ongoing.

The Vision Zambia Education Fund was launched in 2020 in response to the need for educational support of the most vulnerable children in the community. Vulnerable pupils are identified by the staff at Linda School, funds are then agreed and allocated accordingly.

Vision Zambia sponsored 34 secondary pupils and 9 primary pupils in 2020. The pass rate at Grade 9 for 2020 was 90%, up from 70% in 2019.

The team at Linda School were able to meet the many challenges of 2020 including the Covid crisis with strict new sanitary measures, mask wearing and distancing, a further decline in parent contributions, school closures and teacher absences. In the face of such difficulties, this school continues to be a beacon of hope within the community.

MOTHER OF MERCY HOSPICE



Each year VisionZambia provides the funding to support 20 staff and cover the running costs that enable this clinic to provide free palliative care to patients with TB and HIV/AIDS. 2020 saw many more out-patients travelling to the clinic from further afield to use the new X-ray service and well staffed clinic in general. The hospice now has 5 government nurses, a government radiologist and an x-ray technician.

Covid 19 has added an exceptional burden to the clinic's challenges. Under Sister Jeremia's capable guidance the clinic has managed to competently meet the regulations and with the help of donors adequate PPE and sanitising measures have been implemented throughout the site.

Despite Covid the hospice has continued to run its outreach programme taking food and supplies to patients in the poorest and more remote areas of Chilanga district. This has been especially challenging due to intermittent shortages of staff and supplies. Vision Zambia looks forward to supporting the Hospice's great work through 2021.

WOMEN'S GROUPS SAVINGS AND LOANS



Vision Zambia supports women in Linda Community to run Savings and Loan groups, enabling them to be more empowered around their finances, to gain confidence and encourage enterprising in small business.

In 2020 the trustees paid local co-ordinator Mainess Haminda to oversee and nurture the Women's Groups who are running Savings and Loans schemes.

A training event was successfully held for 12 village savings groups, providing an understanding of social funding and new share -out formulae as well as addressing the groups' questions and concerns.

Mangana Group successfully closed it's 2020 cycle with a share out. Chikondi Group closed their cycle and followed with a share out in January 2021, subject to loan balances being paid on time.

Happy Women Group closed their cycle with loan payments pending and will share out in January 2021.

Tiyendepamodzi and Mapalo Groups will continue with the savings cycle through 2021 as meetings had been suspended due to Covid.

Umodzi Group started their cycle in the middle of the year and will therefore also continue into 2021.

The women have shown initiative and community spirit, helping to contribute to Linda School as well as jointly

starting businesses including making school uniforms, selling chickens and making and selling rugs and textiles.

SPORTS TEAMS

Josphat Maimisa and Progress Sports Foundation took a big step up in 2020 with the successful allocation of three scholarships and increased enrolment of Linda pupils to their training programme for football, volleyball and netball.

The training encourages study, free discussion, ideas, issues and problem solving as well as providing an important safe and inspiring extra-curricular space for the young people of the community.

In 2020, 75 boys and 25 girls from Linda Community Primary School between 9 and 14 years of age have benefited from the training kit and are undergoing 12 series Coaching Boys Into Men (CBIM), a programme to address gender based violence. These are emerging young activists within Linda and Mt Makulu communities who will help their friends and families on how to deal with gender-based violence issues.

A tertiary scholarship program was secured for three girls; Mary Siamukande, Esther Kahyata and Rosemary Chifita via Zambia Institute for Sustainable Development (ZISD). The girls will feature in the Football Association of Zambia (FAZ) Super Women's League.

The sports club is planning to start a gardening venture in 2021 as an income generating avenue to boost the sustainability of the club at Agricola Sports Club as well as providing accommodation for girls in need. The club further plans to loan out players in return for equipment.

We greatly look forward to assisting the progress of the foundation in 2021.

STRUCTURE, GOVERNANCE AND MANAGEMENT

ABOUT US

VisionZambia has one part time member of staff who acts as the UK Project Manager and six trustees. VisionZambia's registered address is in Wiltshire because the founding organisation of VisionZambia, VisionWorks Life Skills Ltd, is registered in Wiltshire at the same address.

Six trustees of VisionZambia live in the UK and one in Zambia. We have a strong focus on our accountability and that of our partner organisations.

Representatives of VisionZambia usually visit our partners in Linda twice a year as close as possible to January and September. In times of travel restrictions, regular online meetings take place. The purpose of the visits and meetings is to gain information from our partners about the progress of their projects and the effects on the wider community. VisionZambia also collects new funding requests at this time. Partners must deliver accounts on the grants provided before new finance can be distributed.

When VisionZambia trustees visit Zambia they donate their time, but their expenses are paid by the charity.

After the visits and online meetings, the VisionZambia team and trustees meet in the UK to report back on the progress of our projects and partnerships and agree on future funding plans. We put our relationships with our partners at the core of our activities and place high value on engaging, communicating and spending time with them.

LOOKING FORWARD - OUR FIVE YEAR PLAN

VisionZambia is excited about the next five years. We continue to attract funding that will have a real impact on the lives of the people living in Linda compound.

Since 2015 VisionZambia has focused on making the charity more accountable. We have developed new partnerships and consolidated our relationships with key partners like Linda Open Community School, and Mother of Mercy Hospice. Both the Trustees and VisionZambia employees are passionate about ensuring we are responsible and accountable to our donors and that donations are used effectively.

To complete our aims we have five key areas of development:

1. To support our women's groups to grow and develop in a sustainable way for the benefit of the wider community
2. To maintain our provision of basic health care for the elderly and under-fives
3. To support access to education for the most vulnerable students
4. To ensure Linda Open Community School delivers high-quality education that will encourage pupils to attend school for longer
5. To work to ensure our income generating projects are sustainable so that we can introduce matchf funding wherever suitable.

For our work in the UK we also have five key strategic goals. These include:

1. Building our supporter base in the UK and worldwide to increase individual donations that are supported by Gift Aid
2. Increasing our accountability and transparency to donors and beneficiaries through site visits and regular reports from our projects
3. Creating partnerships with other organisations for the benefit of the Linda community
4. Gaining baseline data in order to measure our impact in Linda Compound and developing key performance indicators to measure our progress
5. Maintaining good communication with our beneficiaries and friends in Zambia through regular updates on social media and on our website.

PRINCIPLE SOURCES OF FUNDRAISING

VisionZambia's principle sources of income in 2020 were:

- Individual donors
- Workshop donations
- Online donations
- Trusts and Foundations

2020	TO THE NEAREST £
Individual donations	146,745
Workshop donations	950
Online donations	4,009
Gift aid	33
Other sales	0

2019	TO THE NEAREST £
Individual donations	109,023
Workshop donations	1,289
Online donations	5,120
Gift aid	442

INVESTMENTS AND INVESTMENT POLICY

In July 2011 VisionZambia invested £150,000 through financial adviser Paul Scott of Strategic Financial Solutions, in a policy with Aegon Scottish Equitable Management.

The decision was taken to invest a percentage of funds so that there would be a return on some of the donations given to VisionZambia. The intention was to spread the funds instead of keeping them all in one bank account by using a vehicle that allowed access to funds at any time although it was understood that the longer the investment the greater the return.

On the maturity of the policy on 13th April 2017 the funds were worth £196,948.49.

Given the success of the previous investment, the trustees intend to reinvest a sum of £120,000 into a series of cautious investment funds with Aviva Investment Managers. The new investment is reviewed on a six monthly basis to allow us to update our records and decide if any amendments should be applied. These funds will once again be available to VisionZambia at any time.

www.aegon.co.uk
Paul Scott
info@sfs.uk.com



ACCOUNTS

Period start date: 01/01/2020 | Period end date: 31/12/2020

RECEIPTS AND PAYMENTS

	UNRESTRICTED FUNDS	RESTRICTED FUNDS	ENDOWMENT FUNDS	TOTAL FUNDS	2019
	to the nearest £	to the nearest £	to the nearest £	to the nearest £	to the nearest £
RECEIPTS					
Donations	146,745	-	-	146,745	109,023
Workshop Donations	950	-	-	950	1,289
Online Donations	4,009	-	-	4,009	5,120
Gift Aid	33	-	-	33	442
-Other Sales	-0	-	-	0	-
SUBTOTAL (GROSS INCOME FOR AR)	151,737	-	-	151,737	115,874
ASSET AND INVESTMENT SALES					
Interest	4,796	-	-	4,796	8,400
Subtotal	4,796	-	-	4,796	8,400
TOTAL RECEIPTS	156,533	-	-	156,533	124,274
PAYMENTS					
Travel expenses	5,002	-	-	5,002	5,828
Staff costs	4,660	-	-	4,660	10,538
Community projects	3,450	-	-	3,450	6,399
Mother of Mercy Hospice	30,000	-	-	30,000	30,000
Consultancy Fees	0	-	-	0	0
School Projects	177,420	-	-	177,420	32,795
Medicines / HEPS	0	-	-	0	
Bank Charges	624	-	-	624	743
Website Expenses	1,052	-	-	1,052	298
Other Admin Expenses	1,002	-	-	1,002	93
Professional Fees	259	-	-	259	374
Online Donation Fees	546	-	-	546	579
Events costs	140	-	-	140	1,562
SUB TOTAL	224,155	-	-	224,155	89,209
Investment	-	-	-	-	-
SUB TOTAL	-	-	-	-	-
TOTAL PAYMENTS	224,155	-	-	224,155	89,209
NET OF RECEIPTS/ (PAYMENTS)	-67,622	-	-	-67,622	35,065
CASH FUNDS LAST YEAR END	211,874	-	-	211,874	176,809
CASH FUNDS THIS YEAR END	144,252	-	-	144,252	211,874

STATEMENT OF ASSETS AND LIABILITIES AT THE END OF THE PERIOD

DETAILS	UNRESTRICTED FUNDS	RESTRICTED FUNDS	ENDOWMENT FUNDS
	to the nearest £	to the nearest £	to the nearest £
CURRENT ACCOUNT	9,056	-	80,042
ONLINE GIVING	-	-	-
CASH			1,432
DEPOSIT INVESTMENT	135,196		130,400
TOTAL CASH FUNDS	144,252	-	211,874
(AGREE BALANCES WITH RECEIPTS AND PAYMENTS ACCOUNT(S))	OK	OK	OK



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